



Meeting Minutes

June 8th, 2022

Members Present: Steven Rogers, Cody Holt, Callie Curtis, Kyle Roder, Dan Lacy, Linda Campbell, Brian Hart, Cody Enderle, Veronica Sartin,

Meeting called to order at 8:03 pm by President, Steven Rogers.

Secretary Report (Callie Curtis)

- April Meeting Minutes – Review & Approve
- Annual Meeting Minutes – Review & Approve
 - o Dan Lacy moves to approve the April & Annual meeting minutes, Kyle Roder seconds. Motion passes.
- New Members
 - o MJ Jenkins-Seymour, MO
 - o Taylor Angus Ranch, Lester & Pam Taylor- Mount Pleasant, AR
 - o Lenora Farm, Sam or Lenora Faulkner-Cynthiana, KY
 - o Gillespie Farms, Patrick Gillespie-Washington, IA
 - o TNT Farms, Jack Beebe-Rogersville, MO
 - o Mathias Ranch, Sam Mathias-Gentry, AR
- Steven—Do we send out a welcome letter to new members?
 - o In the RAAA magazine they list new RAAA members, should we send those new RAAA members in Missouri a letter and encourage them to join the membership? Dan thinks it's a great idea to send out those letters.

Treasurer Report (Linda Campbell)

- Review Account Balances & Transactions
 - o MORAA: \$45,314.02
 - All bills are paid.
 - o MOJRAA: \$25,260.19
 - o We paid \$100 to the Sac River Cowboy Church upfront, and we assumed that was the rental fee and they gave us the \$100 back. Linda would like to send that check back to the church for them letting us use that facility. Dan moves that we send the check back for \$100 for using the facility. Callie seconds. Motion passes.
 - o Callie moves to accept the treasurer report. Dan seconds. Treasurer report approved.
 - o Annual Meeting/Meal - Revenue = \$1,940.00 Expense = \$2,125.79 *NET = (\$185.79)
 - o Directory - Revenue = \$12,540.00 Expense = \$4,769.75 *NET = \$7,770.25



- **Sale Committee** (Linda Campbell)
 - Sale Update:
 - Cash sales = \$375,850.00 (Registered = \$206,350.00 / Commercial = \$169,500.00)
 - 24 lots were sold through DV Auction for a total of \$75,655.00
 - Total sale expense = \$40,535.96
 - Commercial commission = \$8,944.25 (offsets sale expense applied to registered entries)
 - Commission on registered cattle = 13.6%
 - MORAA Sale Revenue = \$3,011.00
 - 8 registered lot "No-Sales" / 10 commercial lot "No-Sales" / 1 embryo lot "No-Sale"
 - Approx 125 buyer numbers handed out (Lisa said a partial page was lost?) this is down from our average of 150
 - - Sale Manager & Committee feedback
 - Consignor feedback & Customer feedback
 - 2023 Spring Sale: April 22, 2023
 - This will be the last time we get the 4th Saturday in April, for some time.
 - There is a possibility that the first, Saturday in April will be available at Springfield Livestock, but we do not think Kyle would be able to clerk and auction. Be thinking about this option.
 - We will have to move dates in 2024.
- **Junior Committee** (Veronica Sartin)
 - New Junior Member: Colt Koelling
 - New Co-Leader: Shannon Jenkins (former MOJRAA member)
 - Moving forward Shannon, Rachel & Veronica will be advising the juniors.
 - Upcoming Jr. Activities
 - Online Auction: \$2,831
 - Live Auction: \$2,400
 - Total fundraising: \$5,231
 - MO Cattlemen's All Breeds Show is this weekend, Red Angus Show is Sunday in Ring 1. Backpack cooler and boot bags for awards for the kids.
 - June 4th Field Day:
 - 15 Juniors attendees
 - Kylie Patterson educated on nutrition and showmanship
 - 6 current MOJRAA members present
 - 60-70 total attendees
 - NAJRAE: June 19-25th Chickasaw, OK
 - 25 Attendees
 - All attendees will receive a MOJRAA t-shirt for opening ceremonies
 - Thursday—Taco Bar for NAJRAE attendees' families
 - 47 MOJRAA t-shirts were ordered
 - Red Roundup in July 12-17th
 - Shannon Jenkins is the only one attending, she is also a JRA board member.
 - JAC—applications open in July and will be due in August



- Danny O'Dell- said he has a MOJRAA grill and he will bring it to MSF
- **Membership Committee** (Callie Curtis)
 - Directory - Revenue = \$12,540.00 Expense = \$4,769.75 *NET = \$7,770.25
 - Directory moving forward- When do we want it published? Yearly, Every other year?
 - Callie moves that the 2023 Breeders Directory be released in July-August 2023. Cody Holt seconds. Motion passes.
 - E-Newsletter (Veronica Sartin)- Mike & Stephanie Smith are being interviewed for the get to know your neighbors.
 - Next newsletter July 10th—Material deadline June 28th
 - Is there away to get the newsletter into a PDF file.
- **Events review**
 - Field Day:
 - 15 Juniors attendees
 - Kylie Patterson educated on nutrition and showmanship
 - 6 current MOJRAA members present
 - 60-70 total attendees
 - Steven would like to see it continue in the future, and possibly a fall event in a different location. Look into having a budget for a yearly traveling field day.
 - Farm fest—Everything is paid, and paperwork has been submitted. We should have the same spot. Kyle will get the banners picked up for Farm Fest from Bud.
 - What does our informational sheet supply look like? The files should be listed on the website under Commercial Resources Tab.
- **New Business:**
 - **Website:** Update with the new board, minutes-keep 12 months on at a time, clean up classifieds
 - Paying \$1,000/year to EDJE and they do all the updates
 - Our website is not very mobile friendly. EDJE would get the design going
 - Less than \$3,000, it would revamp out entire website. We would save about \$135 a year if we did some of the updates ourselves.
 - Table to next meeting.
 - Look at in-person board meeting in late fall/early winter.
- **Adjourn**
 - Linda moves to adjourn. Cody Holt seconds. Meeting adjourned at 9:44 pm.



MORAA Board of Directors

Steven: President

Dan Lacy: Vice-President

Callie Curtis: Secretary

Linda Campbell: Treasurer

Cody Holt: Director At Large

Kyle Roder: SW Director

Cody Enderle: SE Director

Brian Hart: NW Director

Nathan Koelling: NE Director

Jordan Thomas, Ph D: Ex-Officio (Education)

Jeff Jenkins, DVM: Ex-Officio (Industry Support)

Committee Chairpersons

Junior Committee – Rachel/Coby Jones

Sale Committee – Linda Campbell

Membership – Callie Curtis/Veronica Sartin

Marketing – Steven Rogers