



June 5th Meeting Minutes

Members Present: Dan Lacy, Bud Thomas, Ray Paslawski, Linda Campbell, Matt Mefford, Micah Bristow, Sara O'Dell, Callie Curtis

Called to order at 8:04 pm by president Dan Lacy.

Area Director Reports:

- **NE Director** (Matt Mefford): No new Activity
- **NW Director** (Jerry Ellis): Not present
- **SE Director** (Micah Bristow): No new Activity
- **SW Director** (Linda Campbell): May heifer select sale in SW Area. In 2018, Reds were red hot and sold the highest. In 2019, Black baldies brought the highest at \$2250. Buyers present favored the larger heifers. Open heifers selling between \$1075 and \$1160.
- **SW Area** (Dan Lacy): Dan orchestrated a successful commercial red angus influenced (at least 50% red angus) feeder sale in Deerfield, MO. Dan took it upon himself and contacted a few local commercial cattle folks in his area, they comingled their cattle and took to Deerfield. Excellent showing selling approx. 300 head. Considering coordination this into a MORAA event.
- **At Large Director** (Ray Paslawski): contacting out of state members to see if they would run an ad in the directory.

Treasurers Report (Sara O'Dell)

- \$22,552.21 in MORAA Account. Sara provided board with most current up-to-date financial report prior to meeting and reviewed income and expenses. This included membership fees, donation heifer contribution (\$7,400), 2 E-Blasts, Reimbursement stipend to all junior attending NAJRA, and MORAA State Fair, 2019 Events paid for, etc. Sara also answered questions from the Board.
- Next actions included Linda to reconcile, double check with Sara to make sure nothing is missing from the April Sale and bring to closure.
- Dan requested a financial report comparing YTD June 1, 2019 to June 1, 2018. Sara to get back to Dan with that information.

New Business:

- Dan contacted all board members and after polling them, it was decided to hold an annual "in person" July Board Meeting in conjunction with RA Summit in Kansas City. Meeting will be held on Tuesday, July 16 from 1:30 to 5:30 pm. Location will be at Embassy Suites by Airport. Meeting Room TBD. All board members committed to attending.

Discuss Options for Implementing a Scholarship Fund (JoAnne Ory):

- Steven is going to contact her sister Geane Mullins to see what she is wanting to do and possibly incorporating this into what Clint would like to do with the educational funding for juniors.

Summit Meeting:

- What do we want to give for the welcome bags for the summit?

- Ink Pens \$0.60 (Min Order 300)
- Clips \$1.40 (Min Order 300)
- Harold expects approximately 75 people for the Summit.
- 250-300 would be needed for the Red Angus National Convention in Sept.
- Dan moves we order 900 pens & 300 clips. Bud seconds, motion passes.

Charolais Barn:

- Brick sales are now open to the public.
- MORAA has decided to take no further action on this project.

Sale Committee (Linda Campbell):

- We cannot have the meeting room unless we use Mingles as a caterer or we must pay an additional \$500 for the room.
- No weekends in April available.
- Linda has told them we will take the 1st Saturday in May just so we have a date, but May 2021 we have a conflict.
- Linda talked to Tom to see if we could keep our sale date by agreeing to keep cattle on the west half of the barn. She is waiting to hear back from him. Bud is going to try to get ahold of Tom this week to speak with him as well.
- Southwest Beef Council—Eldon Cole (Extension) 2 years ago said we could have a bull sale following them @ Springfield Livestock in March.
- Surveyed the consignors:
 - Saturday Sale would do better
 - Sale Order (All registered cattle sell before commercials)
 - Out of State Cattle
- Kyle felt this year should be our max on numbers, maybe was too big for a Friday night sale.
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Junior Committee (Clint Sartin):

- 14 juniors attending NAJRAE
- Will have the awards budget by KC meeting in July
- Juniors having a meeting at the MCA show.
- Dan wants to get a scholarship fund for juniors. Steven is going to contact JoAnn Ory's sister about her expectations.

Membership Committee (Callie Curtis):

- Working on getting Directory information complied. Plan to have to Tracy for when she gets home from NAJRAE.
- Need more ads
- Linda is going to get with Tracy on the Show Me Reds ad design
- Want an upcoming events page

Affiliate Grant Program (Ray Paslawski):

- RAAA meets 3rd week of June. Should know more after this meeting.

Dan moves to adjourn. Callie seconds. Meeting adjourned 10:04 pm