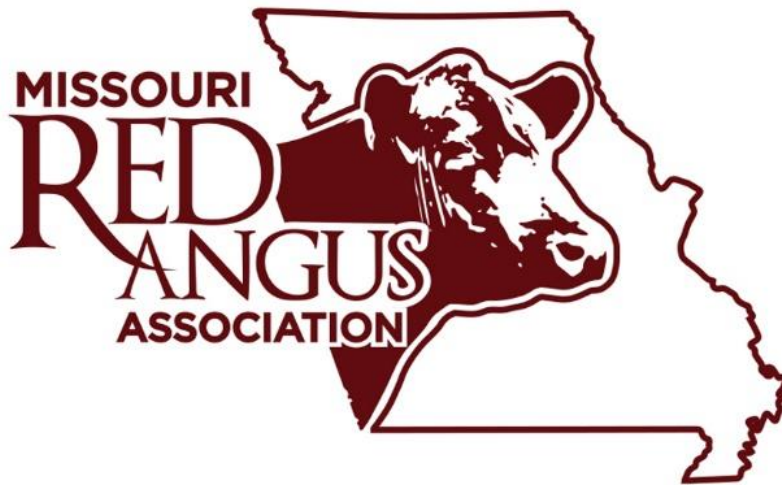


SHOW-ME REDS



Consignment Sale Guidelines

June 2020



➤ **GENERAL GUIDELINES**

1. Nomination & Selection

- a. Consignors **must** be a member of the Missouri Red Angus Association. If you are not a member, please visit www.missouriredangus.com to obtain a [Membership Form](#).
- b. The MORAA sale committee and their representatives will receive and review nominations and will have the final say on any animal being selected for the sale. This will include completing the online [Nomination form](#) with lot details, footnotes, and photos.
- c. **NO SHOWS** (catalogued lots, not presented to sell for any reason) will be assessed \$100/hd for registered and \$25/hd for commercial lots. It is advised to have a substitute ready for the sale in case one of your animals can't make it. **NO SALES** (cattle ran through the ring that do not meet floor price) will be charged commission on the last ring price.

2. Marketing and Catalog Entry Requirements

- a. Complete footnotes with full names and registration numbers and high-quality digital photos are essential in attracting buyers and adding value to cattle. Consignors are encouraged to make supplemental information (i.e. copy of registration papers, vaccination history, pelvic/tract scores, etc) available to buyers in your stall area. Stall cards will have lot number only.

The sale committee reserves the right to select catalog photos and edit footnotes as needed.

- b. Consignors may submit videos of their lots to DVAuction to be included in our online video catalog. Their \$10 fee per lot will be collected at the sale. Videos should be approximately 30 seconds or less and 720p or higher resolution. Contact DVAuction directly for full specifications on capturing/submitting videos: [402-316-5460](tel:402-316-5460) or email dva@dvauction.com.
 - c. Assist in marketing your consignments and the sale by contacting potential buyers, distributing catalogs, and using online sources such as Craigslist, Social Media, etc.
3. **Cattle Condition and Appearance** *(The sale committee reserves the right to refuse any animal that does not meet the following criteria or exhibits an undesirable disposition on sale day.)*
1. All cattle must be red-hided. (exception—pregnant recips)
 2. All cattle must be in good body condition (BCS 6.0+).
 3. All cattle must have heads/necks clipped; although, it is highly recommended to slick shear, show clip, or torch body hair. Dirty/long hair decreases an animal's value and weakens the presentation of the entire sale offering. Please make every effort to present cattle at their very best. Ideally, clipping should be done 7-14 days in advance.
 4. **Blemishes:** Cattle with active/visible cases of warts, ringworm, pinkeye or severe scars resulting from Pinkeye will not be eligible. In addition, cattle with rat-tails, or other physical blemishes or deformities will not be eligible.
 5. **Foot/Leg Soundness:** Cattle exhibiting foot/leg problems including, but not limited to, curly claw, lameness, hoof cracks and other hoof deformities will not be allowed to sell.
 6. **Udder Soundness:** Cows entering the ring either lactating with a calf or just recently weaned a calf will exhibit structurally sound teats and appropriate udders. While not setting a specific numeric score, the sale committee reserves the right to exclude cows with bulbous teats and/or pendulous udders.
 7. **Genetic Defects:** All consignors of registered cattle will agree to follow the requirements as outlined in the Red Angus Association of America's Breeders Guide/Defect Policy.



SHOW ME REDS

4. General Health Requirements

- a. **All Animals:** All animals, regardless of origin, must meet the health requirements for the State of Missouri. All animals must be individually identified on a current health certificate issued within 30 days of sale which states they are free from warts, ringworms and clinically determined infectious, contagious or communicable diseases.
2. **Out of State Consignors:** If a permit is necessary for your animals to enter Missouri, the permit should be obtained from the Missouri Department of Agriculture (573) 751-4359, not more than 15 days prior to arrival at the Springfield Livestock Marketing Center. Consult your veterinarian for interpretation of the requirements.
3. **Vaccinations:** A comprehensive herd health vaccination program starting at weaning age or before should be administered under the advice and guidance of your veterinarian.
4. **Brucellosis:**
 - 1) Breeding cattle from Brucellosis-free states may enter without a Brucellosis test.
 - 2) All breeding cattle, 18 months of age and over, from Brucellosis Class A states must be tested and negative within thirty (30) days.
 - 3) Herds that are certified for brucellosis may enter on their herd number. The herd number and test date must be recorded on the health certificate.
- e. **Tuberculosis:**
 - 1) All breeding cattle, six (6) months of age or over must meet **one** of the following requirements:
 - i. Originate from a Tuberculosis-free state (MO qualifies)
 - ii. Originate from a Tuberculosis-accredited free herd. The herd number and current test date must be recorded on the health certificate.
 - iii. Test negative within sixty (60) days.

5. Recognition of Missouri "Show-Me Select™" Qualified Heifers

We encourage, but do not require consignors to participate in the Missouri Show-Me Select™ Heifer Program. When appropriate documentation from University of Missouri Extension is provided, the Show-Me Select logo will be placed in the catalog next to those qualified bred females for special recognition. A "Show-Me-Select Replacement Heifer" ear tag must also be displayed on each animal. Please visit the following link for current program requirements. <http://agebb.missouri.edu/select/prgmreq.php>

6. Fescue Belt Certified Program Requirements

In 2020 the Missouri Red Angus Association Board of Directors extended and approved the "Fescue Belt Certified Program" as an initiative designed to promote and identify member's cattle that were born and raised within the boundaries of the *U.S. Fescue Belt Region*.

Visit our website at www.missouriredangus.com for program details and map.

Eligible animals will receive a "Fescue Belt Certified" logo adjacent to its catalog listing.

7. Sale Terms & Conditions (including breeding guarantees)

All cattle sell under the "Sale Terms & Conditions" outlined by Red Angus Association of America. Details at: https://redangus.org/wp-content/uploads/2018/02/Sale_Terms_and_Conditions_6-2012.pdf



SHOW ME REDS

➤ **GUIDELINES FOR ALL REGISTERED CATTLE**

Nominations will be allowed for each registration category as follows:

- Category 1A - 100% Red Angus blood content, no disqualifying features
- Category 1B - From 87% to less than 100% Red Angus blood content, no disqualifying features
- Category II - Equal to or greater than 87% up to and including 100% Red Angus, having one or more disqualifying characteristics
- Category III - Less than 87% Red Angus blood content

1. REGISTERED OPEN WEANED HEIFERS:

- a. Open heifers to be at least 30 days weaned prior to sale unless entered as cow/calf pair.
- b. Vaccination history should be provided in footnotes or stall supplement.

2. REGISTERED FEMALES:

- a. Age Limitations: less than nine (9) years of age on sale date.
- b. The term "cow" means she has had at least one live calf when she was 22-32 months old.
- c. **Selling Open**
 - 1) The reason a registered female is being sold "open" is to give a breeder their choice of sires.
 - 2) We reserve the right to exclude open cows based on inconsistent calving records.
- d. **Selling Bred**
 - 1) Pregnancies shall be vet-confirmed no more than 30 days prior to the sale to the A.I. date or the pasture exposure dates. In either case, **breeding dates, sire's name and registration number is to be listed in the catalog footnotes or supplement sheet.**
 - 2) Consignor guarantees female(s) to be safe in calf at the time of sale. If a female is proven by veterinary exam within 30 days after sale not to have been pregnant, the consignor will replace the female or make a financial settlement with the buyer.
- e. **Cow/calf pairs**
 - 1) Calves **must** have a registration number and tattooed by sale day.
Include calf registration number and sire name and registration number in footnotes if born before catalog deadline; otherwise, submit before sale day to be included in supplement sheet.
 - 2) Vaccination history of calves, if applicable, should be included in footnotes or stall supplement.
- e. **Donor Cows**
Should have a documented proven track record and be reproductively sound.



SHOW ME REDS

3. REGISTERED BULLS:

- a. Bulls must qualify for MORAA Fescue Belt Certification (FBC)
- b. Every two bull entries must be accompanied by at least one female entry.
- c. Registered bulls (1A, 1B, CAT II and CAT III) that are listed in the Red Angus Association of America database will be given consideration in the selection process.
- d. Must be at least 13 month old.
- e. Minimum Adjusted Weaning Weight* - 550 lbs.
**Adjusted weaning weights are calculated by the breed association and must be on file with Red Angus Association of America.*
- f. A Breeding Soundness Exam (BSE) must be completed by a veterinarian within 30 days of sale using a standard assay analysis of semen approved by a School of Veterinary Medicine—must include scrotal measurement.
- g. A PCR-based Trichomoniasis (Trich) test will be required for all non-virgin and bulls that are two years old or older by sale date as required by Missouri law
BSE & Trich test (if applicable) must be turned in at check-in w/health papers.
- h. If you choose to send your bull(s) to a 3rd party developer, it is up to you and the developer to coordinate/meet these entry requirements
- i. MOJRAA members may enter one bull exempt from the female entry requirement.

Recognition of Missouri "Show-Me Select™" Qualified Bulls

Notify the sale manager for catalog designation if your bull qualifies as a natural service sire for the Show-Me Select Heifer Program. The new requirement for Red Angus is a 13 CED (30th percentile) with Genomic-Enhanced-EPDs.

For more information visit <http://agebb.missouri.edu/select/prgmreq.php>

4. FROZEN GENETICS (EMBRYOS/FLUSHES/SEMEN):

- a. Embryos and semen entries must be accompanied by at least one "live" lot entry.
- b. Required DNA testing must be in compliance with the rules and regulations of the Red Angus Association of America in order to register the offspring of genetic offerings.



➤ **GUIDELINES FOR COMMERCIAL FEMALES**

It is the desire of the Board of Directors for the Missouri Red Angus Association to promote the highest quality commercial cattle possible at our consignment sales. The Red Angus Association prides itself in being focused on the commercial cattle industry and the Missouri Red Angus Association supports this effort.

Generally, we believe there should be no difference between the quality, functionality, appearance, and performance of registered and commercial offerings.

All classes of commercial heifers must carry a minimum of 50% Red Angus genetics. All consignors will need to demonstrate/document this information as part of the consignment nomination process. Category 1A, 1B, II and III registration of either sire or dam may be enough to prove the 50% Red Angus bloodline requirement.

We encourage, but do not require, the same health requirements of the Missouri Show-Me Select™ Heifer program as our basis of evaluating the health and quality of the commercial female offering. All classes of commercial females are expected to follow a vet-recommended vaccination and parasite management protocol. Consignors should make this information available to potential buyers in the footnotes or stall supplement sheets.

Consignors may consider participating in Red Navigator DNA testing on females that are at least 75 percent Red Angus and/or the FCCP yellow tag program for age and source verification of commercial cattle. The culmination of information delivered through Red Navigator and FCCP programs provides commercial buyers with an unmatched tool for guiding their selection decisions bringing added value to the cattle. More information available at Red Angus Association of America website (redangus.org).

The commission rate for commercial females is set at 4.75%

1. COMMERCIAL OPEN HEIFERS

- a. Consignors assure heifers are open at the time of sale.
- b. If consignors are following the Missouri Show-Me Select™ program, the open heifers are to be documented as “pre-breeding qualified”. This requires data input into the Missouri Show Me Select database and these papers are required upon arrival to the sales facilities.

2. COMMERCIAL BRED HEIFERS

- a. Must be bred to registered Red Angus bulls to calve as close to 24 months of age as possible.
- b. If consignors are following the Missouri Show-Me Select™ program, the proper documentation is required upon entry to sales facility. For catalog recognition, refer to #5, Page 3.

3. COMMERCIAL COWS

- a. Age limitations: 2-4 years old.
- b. Calves at side are to be documented at least 50% Red Angus bloodline. No documentation is necessary if the calf is FCCP Yellow-tagged.
- c. If selling bred, must be bred to registered Red Angus bulls.