



The Missouri Red Angus Association

**2017 MORAA Annual Meeting
April 14, 2017 - Springfield Livestock Marketing Center - 5:30 PM**

Meeting opened with a prayer by Scott Bachman.

Member Dinner by Simply Delicious Catering, LLC

Official MORAA meeting commenced at 6:15 PM - Welcome by MORAA President, Scott Bachman.

Speaker - ARA Marketing Director, Harold Bertz gave an update on the state of the Red Angus Association of America

- REDsPro online program is moving forward
- 2017 National ARA Convention will take place in Colorado Springs, CO
- Commercial Marketing Team
 - Yellow Dangle Tag - Genetic Verification
 - Encourage customers to make more \$
 - Top Dollar Program
 - DNA - Red Navigator - Commercial DNA Panel

Speaker - Missouri Junior Red Angus Association President, August Bertz

- Introduction of Junior Board
- Highlights of Junior Activities in 2016 and plans to move forward in 2017

Speaker - Missouri Junior Red Angus Committee Chair - Susan Smydra

- Plans to move forward with MOJRAA activities in 2017
- Encourage youth to participate in MOJRAA, as well as adult interaction with juniors
- New Logo - New Branding - Recruitment
- Committee Members:
 - Clint Sartin
 - Beth Smith
 - Mercer Martin
 - Matt Mefford
 - Sara O'Dell

MORAA President - Scott Bachman - Introduction of newly formed committees

- Sale Committee Chair - Linda Campbell
- Bull Test Committee Chair - Rick Steinbeck
- Breed Improvement / Member Education Committee Chair - Stephanie Smith
- Junior Committee Chair - Susan Smydra



The Missouri Red Angus Association

- ByLaw Changes

- MORAA has grown significantly, and is now more of a regional association
- 17% of our current MORAA membership resides outside the state of MO
- Committee for future by-law amendments - Ray Paslawski

Secretary Report - Kelly Massey

- Summary of 2016 Annual MORAA Meeting
- Motion to approve, 2nd, passed

Treasury Report - Matt Boatright

- Handout of to-date financial information for MORAA and MOJRAA to membership (attached)

Board Positions Discussion and Voting:

- Scott Bachman introduced candidates on ballots, and extended the offer to nominate a candidate from the floor.
- Nomination for the NE Area Director Position - Ray Paslawski
- Scott called for nominations to cease.

Voting by anonymous paper ballot:

- Vice President - Bud Thomas (for new 2 year term)
- Secretary - Kelly Massey (for new 2 year term)
- NE Area Director - Ray Paslawski (for new 2 year term)
- NW Area Director - Dwight Harper (for new 2 year term)

Motion to destroy ballots, 2nd, passed.

Live Auction of Donated Items:

\$6,362.50 Total Funds Raised

- \$3,605 to Juniors + Sale Day Yeti Raffle \$675 = \$4,280
- \$2757.50 to MORAA coffers

Live Auction of 7 Prime Ad Spaces in 2017-2018 MORAA Breeders Directory:

- \$5,650 Total Funds Raised

Motion to adjourn annual meeting, 2nd, passed.

10:30 PM

04/12/17

Accrual Basis

Missouri Red Angus Profit & Loss

March 31, 2016 through March 31, 2017

	<u>Mar 31, '16 - Mar 31, 17</u>
Ordinary Income/Expense	
Income	
Advertisement	
Breeders Directory	13,145.00
Sale	3,923.80
Total Advertisement	17,068.80
Donation	15,895.00
Meals	2,335.00
Membership	4,070.00
Membership-Junior	180.00
Membership w/Website	675.00
Sale	30,803.11
Total Income	71,026.91
Gross Profit	71,026.91
Expense	
Advertising	1,569.50
Breeders Directory	9,259.35
Computer and Internet Expenses	1,434.62
Display	154.00
Expense Donation	2,232.88
MORAA Junior Expense	500.00
Office Supplies	2,987.55
Operating Expense	85.00
Reimbursement	76.83
Sale Expense	29,764.02
Sale Meal	1,440.00
Show Expense	250.00
Total Expense	49,753.75
Net Ordinary Income	21,273.16
Net Income	21,273.16

Missouri Red Angus Association
 Annual Meeting Financial Report
 April 14, 2017

Checking Account Balance as of March 31, 2017	\$51,865.62
Designated Junior Funds as of March 31, 2017	\$16,563.67

Available cash as of March 31, 2017	\$35,301.95
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Deposit 4/12/16	\$625.00
Outstanding Checks	\$1104.94
Debit Card Purchases	\$397.33