



The Missouri Red Angus Association

2016 CONSIGNMENT SALE GUIDELINES

***Approved: January 1, 2016
Version 3.1 (Revised 12/28/2015)***



The Missouri Red Angus Association

GENERAL GUIDELINES

1. Cattle Condition and Appearance:

- a. ALL cattle will be a Body Condition Score (BCS) of 6.0 or better. The sale committee will review all entries to determine if they meet this requirement. Any cattle not meeting this requirement WILL NOT be allowed to sell.
- b. All cattle must be clipped and/or torched prior to sale day. There will be no clipping the day of the sale. The sale manager reserves the right to not allow any animal to enter the sales ring.
- c. **EPD Disclosure:** All registered classes of cattle must publish the most recent EPD figures available prior to the Sale Date. EPD, ACC and % Ranking for the appropriate class must be published.
- d. **Blemishes:** Cattle with active cases of Pinkeye or severe scars resulting from Pinkeye are not eligible for sale. In addition, cattle with rat-tails or other physical blemishes or deformities will not be eligible for sale. This will include cattle with warts and/or active ringworms. The sale committees and/or sale manager reserve the right to refuse any animal that does not meet the criteria for blemishes or any animal deemed to have an undesirable disposition on sale day.
- e. **Foot Soundness:** Cattle exhibiting foot problems including, but not limited to, curly claw, lameness, hoof cracks and other hoof deformities WILL NOT be allowed to sell.
- f. **Udder Soundness:** Cows entering the ring either lactating with a calf or just recently weaned a calf will exhibit structurally sound teats and appropriate udders. While not setting a specific numeric score, the sale manager reserves the right to exclude cows with bulbous teats and/or pendulous udders.
- g. **Age:** Generally, cows older than eight (8) years old will not be allowed to sell. One notable exception could be a proven donor cow who is older than eight years old, who meets or exceeds the requirements listed above.
- h. **Genetic Defects:** All consignors of registered Red Angus cattle (1A, 1B, CAT II & CAT III) will agree to follow and meet the requirements as outlined in the Red Angus Association of America's Breeders_Guide/Genetic_Defect_Policy.pdf. A copy of this policy can be obtained at: http://assets.redangus.org/media/Documents/Genetics/Genetic_Merit_Parentage_and_DefectsGenetic_Defect_Policy_10-14.pdf
- i. Consignors are encouraged to provide footnotes and high-quality digital photos of their animals to be sold. Likewise, it will be beneficial to participate in the process to collect videos on the animals in accordance to DVAuction's specifications. We expect this to be beneficial for both registered and commercial lots to be sold.



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2. General Health Requirements:

- a. **All Animals:** All animals must meet the health requirements for the State of Missouri. All animals must be individually identified on a current health certificate which states they are free from warts, ringworms and clinically determined infectious, contagious or communicable diseases.
- b. **Out of State Consignors:** If a permit is necessary for your animals to enter Missouri, the permit should be obtained from the Missouri Department of Agriculture (573) 751-4359, not more than 15 days prior to arrival at the Springfield Livestock Marketing Center. Consult your veterinarian for interpretation of the requirements below.
- c. All cattle consigned must have a current health certificate issued within thirty (30) days with the animals individually identified.
- d. **Brucellosis:**
 1. Breeding cattle from Brucellosis-free states may enter without a Brucellosis test.
 2. All breeding cattle, 18 months of age and over, from Brucellosis Class A states must be tested and negative within thirty (30) days.
 3. Herds that are certified for brucellosis may enter on their herd number. The herd number and test date must be recorded on the health certificate.
- e. **Tuberculosis:**
 1. All breeding cattle, six (6) months of age or over must meet **one** of the following requirements:
 - i. Originate from a Tuberculosis-free state
 - ii. Originate from a Tuberculosis-accredited free herd. The herd number and current test date must be recorded on the health certificate.
 - iii. Test negative within sixty (60) days.
- f. **SPECIAL REQUIREMENTS FOR CONSIGNMENT SALE CATTLE:** Regardless of origin, consignment of sale cattle must meet Missouri Health Requirements. Individual health certificates are required for each animal or lot consigned to the sale. Sale managers shall arrange for veterinary services to issue health papers to new owners of consigned animals.



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3. SPECIAL RECOGNITION OF MISSOURI "SHOW-ME SELECT™" HEALTH PROTOCOL

- a. **Background:** The University of Missouri has established and nurtured a program to significantly improve the quality of commercial bred heifers (<http://agebb.missouri.edu/select/index.htm>) here in Missouri. There are various aspects of this health program we deem appropriate to reference as guidance for the sale of all breeding females, in particular open virgin heifers and 1st time bred heifers. Sire breeding requirements will be discussed separately and not considered part of the health requirements.
- b. **Catalog Recognition:**
Any Missouri Show-Me Select™ qualified bred females will be given special recognition in the sale catalog. Given the approval from the University of Missouri Show-Me Select™ authorities, we will place a Missouri Show-Me Select™ logo next to these animals.
- c. **Health Protocol aspects of the "Missouri Show-Me Select™" program:**
 - i. **Pre-breeding evaluation:** A pre-breeding reproductive evaluation is required for all heifers. Individual animal identification, pelvic area and reproductive tract score is required. It is strongly encouraged that pre-breeding exams be performed 6 weeks prior to breeding. Heifers with a pelvic area less than 150 cm² at pre-breeding may be re-measured at the initial pregnancy exam within 90 days from the start of the breeding season and must have a minimum pelvic area of 180 cm² at this examination.
 - ii. **Minimum vaccination requirements:** A comprehensive herd health vaccination program starting at weaning age or before should be administered under the advice and guidance of your veterinarian in the context of a valid veterinary-client-patient relationship.
 - iii. Calfhood vaccination against Brucellosis (Bangs) must be given in accordance with state and federal regulations by an accredited veterinarian.
 - iv. **Weaning:**
 1. Heifers must be vaccinated and boosted for IBR, BVD, PI 3, BRSV, leptospirosis (5-way), vibriosis and 7-way clostridia. Heifers must be 5 months of age or older at time of vaccinations.



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- v. **Pre-breeding:**
 - 1. To maximize protection against reproductive loss, vaccinations against Leptospirosis (5-way) and Vibriosis must be given between 60 and 30 days prior to breeding. A booster vaccination against IBR and BVD is required between 60 and 30 days prior to breeding. Modified live viral vaccines for IBR and BVD are recommended. If killed viral vaccine products are used, two boosters are strongly recommended.
 - 2. **Reproductive Tract Examination and Scoring:** The Missouri Show-Me-Select™ program requires a reproductive tract examination and scoring process. However, the program does not require a minimum score prior to breeding, just that the vet determines the heifer is reproductively sound and that the tract score is documented. It's also our experience that approximately 10% of heifers examined are not reproductively sound at the time of the test. Heifers scoring a 4 or 5 are ready for breeding. No one wants the disappointment of purchasing a heifer at a consignment sale to find out later they will not breed properly.
- vi. **Pregnancy check:** A booster vaccination against Leptospirosis (5-way) is required at pregnancy examination.
- vii. **Pregnancy examination:** An initial pregnancy examination must be performed within 90 days from the start of the breeding season. Individual animal identification, pregnancy status and fetal age (in days) are required. Herds utilizing artificial insemination must report breeding dates. Any heifer that fails to become pregnant during, or loses a pregnancy following the original breeding season is no longer eligible for the program.
- d. **We encourage, but do not require,** consignors of open virgin heifers and 1st-time bred heifers to become involved and familiar with the Missouri Show-Me-Select™ bred heifer program. While there may be some appropriate circumstances where individual breeders may want to emphasize breeding characteristics somewhat differently than the attributes of the Missouri Show-Me Select™ program, we support and encourage our consignors to follow this optional program.



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4. Sale Nominations:

- a. Consignors **must** be a member of the Missouri Red Angus Association. If you are not a member, send dues of \$35 to the MORAA Secretary, Kelly Massey.

***Sale cattle must be available for screening on the farm by the Missouri Red Angus Association Screening Committee and/or by the sale manager.

SPECIFIC GUIDELINES & REQUIREMENTS – EACH REGISTERED ANIMAL TYPE

1. **REGISTERED OPEN WEANED HEIFERS (45 Day weaned minimum):** All classes (1A, 1B, CAT II & CATIII) registrations are allowed. Open, F-1 and % cross-bred registered heifers are allowed from other breed registries, provided the registration papers show at least 50% Red Angus by either a registered Red Angus sire or a registered Red Angus Dam. The sale catalog will clearly mark birth- date, registration number, registration class, percentage (% Red Angus) and coat color.
 - a. Open, weaned heifers to be at least 45 days weaned prior to sale using a minimum of a VAC 45-day weaning protocol.
 - b. Heifers must be vaccinated and boosted for IBR, BVD, PI 3, BRSV, leptospirosis (5-way), vibriosis and 7-way clostridia. Heifers must be 6 months of age or older at time of vaccinations.
 - c. For illustrative purposes, let's assume April 16, 2016 as the Sale Date. Registered weaned heifers would have to be weaned on or before March 3, 2016. They should be within +/- 15 days of their 205th day since birth on that date.
 - d. Heifers presented for sale will need to show Adjusted Weaning Weight performance consistent with the 50 percentile or above in comparison to the Red Angus breed averages. In contemporary groups this would equate to heifers that only have a Weaning Weight Index of 100 or above.
2. **REGISTERED OPEN YEARLING HEIFERS:** All classes (1A, 1B, CAT II & CATIII) registrations are allowed. Open, F-1 and % cross-bred registered yearling heifers are allowed from other breed registries, provided the registration papers show at least 50% Red Angus by either a registered Red Angus sire or a registered Red Angus Dam. The sale catalog will clearly mark registration number, registration class, percentage (% Red Angus) and coat color. The sales catalog should also include the Dam's MPPA score. **All registered open yearling heifers are encouraged, but not required, to meet the pre-breeding protocol requirements as described in the**



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Missouri Show-Me Select™ program for both health (vaccinations) and reproductive measurements (pelvic size and reproductive tract examination).

- a. As with registered open (weaned) heifers, yearling open registered heifers will need to exhibit a large portion of their EPD and performance traits at the 50 percentile or above. Yearling performance indices should be at 100 or above for contemporary groups. ET calves are excluded based on not having contemporary groups, but should still show average or above average performance.
 - b. An optional, but encouraged Igenity replacement heifer DNA profile submitted as part of the catalog publishing process is desired. The consignor may also use the Red Angus DNA profiling services for parentage verification as well as genetic defect testing.
3. **REGISTERED BRED HEIFERS:** All classes (1A, 1B, CAT II & CATIII) registrations are allowed. F-1 or % crossbred registered bred heifers are allowed from other breed registries, provided the registration papers show at least 50% Red Angus by either a registered Red Angus sire or a registered Red Angus Dam. The sale catalog will clearly mark birth-date, registration number, registration class, percentage (% Red Angus) and coat color. The sales catalog should include the Dam's MPPA score.
- a. The Missouri Red Angus Association recognizes the valuable work the **Missouri Show-Me-Select™** program has achieved in bringing high quality commercial replacement bred females to the market in Missouri. Both the registered and the commercial classes of bred replacement heifers will benefit to follow the health and breeding protocols as described in the program.
 - b. We recognize, however, that registered breeders will want to express certain breeding characteristics that may or may not exactly fit within the Missouri Show-Me-Select™ program requirements. Any variation is most likely expressed in different breeding philosophies in regard to calving ease and birth-weight requirements for the breeding sire.
 - c. **All registered bred heifers are encouraged, but not required, to meet the breeding protocol requirements as described in the Missouri Show-Me Select™ program. If, however, you consign Missouri Show-Me Select™ qualified bred heifers, we will be glad to place a Missouri Show-Me Select™ logo next to this lot in the sale catalog. However, to gain access to logo placement in the catalog, you are required to provide the appropriate documentation to show these bred heifers are Missouri Show-Me Select™ qualified. The Missouri Show-Me Select™ ear tag must be displayed as well as providing documentation to show the animals ear tattoo and brucellosis tag numbers match the database records.**



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- d. Pregnancy validation: All registered bred heifers are required to list the following in the sales catalog:
 - i. Whether safe to A.I. date (list date), list expected calving date.
 - ii. If safe to A.I. date, then list sire and registration # of sire.
 - iii. If NOT safe to A.I. date, then list pasture exposure dates and expected due dates. List pasture exposure bulls and registration # of each.
 - iv. Fetal sex identification is NOT required, but encouraged.**
 - e. Additional Required (R) and/or Optional (O) Information:
 - i. Registration Number (R)
 - ii. Birth Date (R)
 - iii. Adjusted Birth Weight (and Ratio) (R)
 - iv. Adjusted Weaning Weight (and Ratio) (R)
 - v. Adjusted Yearling Weight (and Ratio) (O)
 - vi. Pelvic Measures (O)
 - vii. Reproductive Tract Score (O)
 - viii. Frame Score (O)
 - ix. Dam's MPPA Score (O)
 - f. EPD Mating calculations: **While not mandatory, we encourage consignors** of bred females bred to Red Angus bulls to use the EPD Mating Calculator (on the Red Angus website: www.redangus.org) and present this mating calculation as part of the nomination process.
 - g. An optional, but encouraged Igenity replacement heifer DNA profile submitted as part of the catalog publishing process is desired. The consignor may also use the Red Angus DNA profiling services for parentage verification as well as genetic defect testing.
4. **REGISTERED OPEN COWS (Not Donor Class):** All classes (1A, 1B, CAT II & CATIII) registrations are allowed. Open, F-1 and % cross-bred registered cows are allowed from other breed registries, provided the registration papers show at least 50% Red Angus by either a registered Red Angus sire or a registered Red Angus Dam. The sale catalog will clearly mark birth-date, registration number, registration class, percentage (% Red Angus) and coat color.
- a. Consignor to validate cow has been pregnancy tested by a vet no more than 30 days prior to the sale date and the consignor acknowledges the cow has not been exposed to a bull after the pregnancy test.
 - b. The term "cow" means she has had at least one live calf when she was 22-32 months old. The cow cannot be older than eight (8) years old.



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- c. The reason a registered cow is being sold "open" is to give a breeder their choice of breeding this cow. We reserve the right to exclude open cows because of birthing problems, failures to breed back properly and any other reason they are not consistent, good calving mothers.
 - d. While not mandatory, its preferred to present documentation that shows the cows:
 - i. Most Probable Producing Average (MPPA) score
 - ii. Average Calving Interval (CI) in days.
 - iii. Average Post Partum Interval (Avg. PPI) in days.
 - e. An optional, but encouraged full Igenity DNA profile submitted as part of the catalog publishing process is desired. The consignor may also use the Red Angus DNA profiling services for parentage verification as well as genetic defect testing.
5. **REGISTERED BRED COWS (Not Donor Class):** All classes (1A, 1B, CAT II & CATIII) registrations are allowed. Bred, F-1 and % cross-bred registered cows are allowed from other breed registries, provided the registration papers show at least 50% Red Angus by either a registered Red Angus sire or a registered Red Angus Dam. The sale catalog will clearly mark birth-date, registration number, registration class, percentage (% Red Angus) and coat color.
- a. **Pregnancy:** A confirmatory pregnancy examination must be performed within 30 days prior to sale. The consignor guarantees the registered cow(s) to be safe in calf at the time of sale. If a cow is proven by veterinary exam within 30 days after sale not to have been pregnant, the consignor will replace the cow or make a financial settlement with the buyer.
 - b. Cows that are bred artificially may not be exposed for natural service (NS) to a different NS bull for a minimum of:
 - i. 14 days following a non-synchronized, spontaneous estrus.
 - ii. 14 days after the administration of PG at the beginning of a synchronized period, when AI is performed on the basis of observed heat.
 - iii. 14 days after fixed-time AI when heifers are inseminated by appointment, following administration of an estrus synchronization protocol.
 - c. Pregnancies will be confirmed to the A.I. date or confirmed to the pasture exposure dates. In either case, the A.I. bull registration number or the Pasture Exposure (PE) bull(s) registration numbers are to be listed in the catalog.



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- d. EPD Mating calculations: While not mandatory, we encourage consignors of bred females bred to Red Angus bulls to use the EPD Mating Calculator (on the Red Angus website: www.redangus.org) and present this mating calculation as part of the nomination process.
 - e. An optional, but encouraged full Igenity DNA profile submitted as part of the catalog publishing process is desired. The consignor may also use the Red Angus DNA profiling services for parentage verification as well as genetic defect testing.
6. **REGISTERED COW/CALF PAIRS (Not Donor Class):** All classes (1A, 1B, CAT II & CATIII) registrations are allowed. Bred, F-1 and % cross-bred cow/calf pairs are allowed from other breed registries, provided the registration papers show at least 50% Red Angus by either a registered Red Angus sire or a registered Red Angus Dam. The sale catalog will clearly mark birth-date, registration number, registration class, percentage (% Red Angus) and coat color.
- a. In addition to the information as the open or bred cows, the following calf information is required:
 - i. Birth-date and birth weight.
 - ii. Complete medical history of the calf (shots and/or treatments).
7. **REGISTERED DONOR COWS (Regardless of pregnancy/calf status):** In addition to meeting the same requirements as Registered cows, Donor females presented for consignment have the following requirements:
- a. **Age:** A proven donor track record is the most important criteria, but generally will be at least 5 years old and not more than 10 years old. Circumstances may warrant exceptions here and will be reviewed on a case by case basis by the selection committee.
 - b. **Most Probable Producing Average (MPPA):** 100 or above
 - c. **The consigned donor cow** should be reproductively sound to produce maximal results. This means that she should have a normal reproductive tract on rectal palpation and have a normal postpartum history, especially with regard to cycle lengths of 18 to 24 days.
 - d. **We strongly encourage that prospective donor cows consigned to the sale are based on the following criteria:**
 - Regular heat cycles commencing at a young age.
 - A history of no more than two breedings per conception.
 - Previous calves having been born at approximately 365-day intervals.
 - No parturition difficulties or reproductive irregularities.
 - No conformational or detectable genetic defects.



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SPECIFIC GUIDELINES & REQUIREMENTS – EACH COMMERCIAL ANIMAL TYPE

It is the desire of the Board of Directors for the Missouri Red Angus Association to promote the highest quality commercial cattle possible at our consignment sales. The Red Angus Association prides itself being focused on the commercial cattle industry and the Missouri Red Angus Association supports this effort.

Generally our statement is there should be no difference in the quality of the registered offering in comparison to the quality of the commercial offering. The only difference is registration and documentation, but not appearance, functionality and performance. We expect the commercial cattle to look just as good and perform equal to and/or better than the registered cattle.

We encourage, but do not require, the same health requirements of the **Missouri Show-Me Select™** program as our basis of evaluating the health and quality of the commercial female offering. All classes of commercial females are expected to have documentation to support their health, vaccination and parasite management are equal to or greater than the minimum required by the Missouri Show Me Select™ program requirements.

Likewise we accept the same pre-breeding and breeding protocols as required by the **Missouri Show-Me Select™** replacement heifer program. We understand this is a protocol and program for the raising and developing commercial bred heifers. The **Missouri Show-Me Select™** program does not encompass requirements for cows past their first pregnancy, therefore The Missouri Red Angus Board of Directors and the Consignment Sale Selection Committee reserves the right to set minimum acceptable standards required for acceptance into any consignment sale. All classes of commercial females must carry a minimum of 50% Red Angus genetics. All consignors will need to demonstrate, document and provide this information as part of the consignment nomination process. Category 1A, 1B, II and III registration of either sire or dam may be enough to prove this 50% Red Angus bloodline requirement.

8. COMMERCIAL WEANED OPEN HEIFERS

- a. Open, weaned heifers to be at least 45 days weaned prior to sale using a minimum of a VAC 45-day weaning protocol.
- b. Heifers must be vaccinated and boosted for IBR, BVD, PI 3, BRSV, leptospirosis (5-way), vibriosis and 7-way clostridia. Heifers must be 6 months of age or older at time of vaccinations.
- c. Consignors to guarantee the heifers to be open at the time of sale.



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9. COMMERCIAL YEARLING OPEN HEIFERS

- a. Commercial open heifers should be as close to yearlings as possible.
- b. If consignors are following the Missouri Show-Me Select™ program, then the open heifer are to be documented as Missouri Show-Me Select™ pre-breeding qualified. This requires data input into the Missouri Show Me Select database and these papers are required upon arrival to the sales facilities.
- c. Heifers are expected to have demonstrated an Average Daily Gain (ADG) of 2.0 lbs./day of gain, or expecting the heifer's weight to be a minimum of 725 lbs. at sale date.
- d. All heifers are to be free of any birth or genetic defect to keep them from potentially breeding.

10. COMMERCIAL BRED HEIFERS

- a. Commercial bred heifers are to be bred to calve as close to 24 months of age as possible.
- b. If consignors are following the Missouri Show-Me Select™ program, then the Missouri Show Me Select™ documentation is required upon entry to sales facility.
- c. Consignors of Missouri Show-Me Select™ qualified bred heifers will be recognized in the catalog with the Missouri Show-Me Select™ logo.

11. COMMERCIAL OPEN COWS

- a. Age limitations: Coming three-year (3yr) old – eight-year (8yr) old on or before the sale date.
- b. All open cows to have demonstrated the ability to successfully calve and deliver calves to weaning.

12. COMMERCIAL BRED COWS

- a. Age Limitations: Coming three-year (3yr) old – eight (8) year old on or before the sale date.
- b. Cows are to have successful calving records.
- c. Cows are to be bred to registered bulls of any breed as long as the progeny can be documented to be at least 50% Red Angus. Provide the appropriate bull association registration number for inclusion in the catalog.



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13. COMMERCIAL COW/CALF PAIRS (Open or Bred)

- a. Age Limitations: Coming three-year (3yr) old – eight (8) year old on or before the sale date.
- b. Cows are to have successful calving records.
- c. Cows are to be bred to registered bulls of any breed as long as the progeny can be documented to be at least 50% Red Angus. Provide the appropriate bull association registration number for inclusion in the catalog.
- d. Calves on the side of cows are to be documented as at least 50% Red Angus bloodline. No documentation is necessary if the calf is FCCP Yellow-tagged.